



**2015**  
**ANNUAL GENERAL MEETING**

Paul Lahiff, Chairman  
Bruce Treloar, CEO



# AGENDA

- 8:30 Chairman's Welcome  
LIXI Financial Statements  
Achievements for 2015  
Other Business  
Questions  
Resolutions  
Announcement of LIXI Directors for 2015/2016
- 9:00 AGM Close

# CHAIRMAN'S WELCOME



# FY 2014-15 FINANCIALS



# PROFIT & LOSS STATEMENT

## FOR THE YEAR ENDED 30 JUNE 2015

	2015 \$	2014 \$
<b>Income</b>		
Membership/Licence Fees	761,357	643,148
Other Income	5,563	9,864
Interest	11,307	8,768
<b>Total Income</b>	<b>778,228</b>	<b>661,779</b>
<b>Expenses</b>		
Employment	360,533	136,950
General Expenses	22,955	12,231
Infrastructure	17,551	11,430
Media & Events	8,331	9,096
Operations & Admin	27,207	7,412
Professional Fees	58,270	232,889
Technical /Professional Fees	69,051	99,589
Travel & Entertainment	10,906	25,316
<b>Total Expenses</b>	<b>574,804</b>	<b>534,913</b>
<b>Profit/(Loss) for the year</b>	<b>203,424</b>	<b>126,866</b>

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# BALANCE SHEET

## FOR THE YEAR ENDED 30 JUNE 2015

	Note	2015 \$	2014 \$
<b>CURRENT ASSETS</b>			
Cash and cash equivalents	2	656,069	439,930
<b>TOTAL CURRENT ASSETS</b>		<b>656,069</b>	439,930
<b>NON-CURRENT ASSETS</b>			
Computer Equipment	3	1,794	2,178
Other non-current assets	4	3,225	3,225
<b>TOTAL NON-CURRENT ASSETS</b>		<b>5,019</b>	5,403
<b>TOTAL ASSETS</b>		<b>661,088</b>	445,333
<b>CURRENT LIABILITIES</b>			
Trade and other payables	6	40,057	23,711
Provisions	5	2,654	6,669
<b>TOTAL LIABILITIES</b>		<b>42,711</b>	30,380
<b>NET ASSETS</b>			
<b>EQUITY</b>		<b>618,377</b>	414,953
Retained earnings	7	618,377	414,953
<b>TOTAL EQUITY</b>		<b>618,377</b>	414,953



# ACHIEVEMENTS IN 2015



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- Stakeholder Survey ~ key areas of focus
  - EGBs, Credit Decisioning, Doc Prep, Settlements, Products, Valuations



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- Risk Assessment and Mitigation
  - Strategy, Relevance, 3<sup>rd</sup> Party Reliance, Resourcing, Key Person risk, Change Management

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- Risk Assessment and Mitigation
  - Strategy, Relevance, 3<sup>rd</sup> Party Reliance, Resourcing, Key Person risk, Change Management
- Building strong partnerships with key stakeholders
- Focus beyond residential mortgage ~ Equipment Finance

# OTHER BUSINESS / QUESTIONS

# RESOLUTIONS

# Resolutions to the AGM

**Resolution 1 Financial Statements and Reports**

**Resolution 2 Appointment of the Auditor**

**Resolution 3 Election of Directors**



# LIXI DIRECTORS FOR 2016



Martyn Beer  
Richard Burns  
Lisa Claes  
Rachel Copley  
Glenn Haslam  
Paul Lahiff  
Jason Millett  
Neill Rose-Innes  
Phil Quin-Conroy  
Phil White





# ACKNOWLEDGEMENTS



John McDonald	Former Director Chair BSC
Mark Newton	Former Director IPSC
Mike Thanos	Chair IPSC
Martyn Beer	Chair TSC
Glenn Haslam	Chair L2ISC
Rachel Copley	Chair SCSC



# CLOSE OF AGM