



2012 ANNUAL GENERAL MEETING

Paul Lahiff, Chairman
Erik Fenna, CEO



AGENDA

- 11:00 Start of AGM
Voting for Directors
Chairman's Welcome
Voting closes
LIXI Financial Statements
Outlook for 2013
Other Business
Q & A
Announcement of LIXI Directors for 2013
- 11:45 AGM Close



CHAIRMAN'S WELCOME



FY 2011-12 FINANCIALS



FROM THE 2011 AGM

”Outlook for 2012”

- LIXI 2.0 - a sound business value proposition
 - Data Dictionary
 - Technical Architecture
 - CAL 2
- National electronic conveyancing standards
- Continuing the relationship with Treasury
- High demand for project management resources
- Continued high demand for technical resources



PROFIT AND LOSS STATEMENT FOR THE YEAR ENDED 30 JUNE 2012



	Notes	This Year \$	2011 \$
Income			
Membership/Licence Fees		350,977	383,444
Other Income		26,641	22,909
Interest		22,729	21,048
Total Income		400,347	427,401
Expenses			
Audit Fees		2,600	2,400
Business SC		236,090	224,866
Communication SC		41,981	44,172
Intellectual Property SC		10,454	5,326
Technical SC		232,575	165,187
Employment Expenses		85,075	-
Total Expenses		608,776	441,951
Profit/(Loss) for the year	2	<u>(208,429)</u>	<u>(14,550)</u>

2010: \$175,390

BALANCE SHEET

FOR THE YEAR ENDED 30 JUNE 2012



	Notes	This Year \$	2011 \$
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	3	251,375	483,104
Trade and other Receivables	4	7,746	33,273
TOTAL CURRENT ASSETS		259,121	516,377
TOTAL ASSETS		259,121	516,377
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	5	2,010	50,837
TOTAL CURRENT LIABILITIES		2,010	50,837
TOTAL LIABILITIES		2,010	50,837
NET ASSETS		257,111	465,540
EQUITY			
Retained earnings	6	257,111	465,540
TOTAL EQUITY		257,111	465,540

CASH FLOW STATEMENT

FOR THE YEAR ENDED 30 JUNE 2012



	Notes	This Year \$	2011 \$
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts from customers (inclusive of GST)		436,885	420,038
Payments to suppliers (inclusive of GST)		(691,342)	(437,925)
Interest received		22,729	21,048
Net cash provided by (used in) operating activities	7	<u>(231,728)</u>	<u>3,161</u>
Net increase (decrease) in cash held		(231,728)	3,161
Cash at beginning of year		483,103	479,942
Cash at end of year		<u>251,375</u>	<u>483,103</u>

OUTLOOK FOR 2013



OUTLOOK FOR 2013

- LIXI 2.0 - a sound business value proposition
 - Data Dictionary
 - Technical Architecture
 - CAL 2
 - Proof of concept
- High demand for project management resources
- Continued high demand for technical resources
- 2013 membership and licensing fee increase



ANY OTHER BUSINESS?



Q & A



LIXI DIRECTORS FOR 2013



LIXI DIRECTORS FOR 2013

Martyn Beer

Milton Chan

Glenn Haslam

John Hearne

Paul Lahiff

John McDonald

Jason Millett

Phil Naylor

James Sheffield

Matt Lawler



ACKNOWLEDGEMENTS

Mike Thanos - Director

John Hearne - as Chairman

David Maher



CLOSE OF AGM

